

**WNYRIC STANDARDS****Add/Change Request Form**

Submitted By:

Name  School District  Date Telephone Number  E-Mail ID Hardware or Software Recommended  

Standards Category:

New:

Existing: 

Action Requested:

Add: ☒Modify: ☐Remove: ☐

Product Name:

Product Manufacturer:

Product Description:

(Attach Product Technical Sheets)

  
  

Additional Comments:

## EVALUATION CRITERIA

### A. Product Reliability

#### 1. Vendor / Product track record

Lexmark serves over 150 countries worldwide with 13,000 people

#4 overall market share , Publically traded Fortune 200 Company

Very Strong in Banking, Retail and Pharmacy...over 75% of all banks,  
pharmacies and major retailers use Lexmark gear.

#### 2. Vendor support required

Aggregate bid includes 3 year warranty

#### 3. Ease of use

N/A

#### 4. Support required by RIC / school district

Add Lexmark supplies to wnyric supplies list

#### 5. Potential to become "White Elephant"

N/A

## 6. Training requirements

None required, Lexmark is willing to do a product intro at any time.

## B. Product-Price / Acquisition

### 1. Cost effectiveness

In line with other vendors products, laser printers cost around 1 cent per page B/W and 10 cents per page color. Aggregate bid prices include toner and consumables.

### 2. Acquire via NYS Contract or local bid

NYS OGS and Aggregate bid.

### 3. Cost of operation and support

N/A

### 4. Do any legal or contractual issues exist

N/A

## C. Product-Relationship to Other Standards

### 1. Compatibility to existing Standards

Complies with all existing WNYRIC Standards

### 2. What other options are available

N/A

### 3. Relationship to previous research and changes since that time

N/A

## D.

### BOCES-Service Needs

#### 1. Define and explain the current need

The need for an alternative printer source, currently HP and Dell are the choices for laser printers, adding Lexmark to the list of choices will give school districts the ability to purchase Lexmark off OGS Aggregate bid.

#### 2. What existing CoSer and RIC Service does it fall under

All

#### 3. What is the scope and size of the school population to be served

All Districts

#### 4. Instructional and/or administrative goal supported

B/W and color printing in classrooms and offices.

#### 5. Results of survey determining school district interest in using this product

N/A

Signature of person making request Joseph Rozbicki